

Premier Cooperative— Organic Livestock Production Specialist with Poultry Focus

Description

Premier Cooperative, established in 1893, is the nation's oldest cooperative serving producers, animal owners and their families through our state-of-the-art feed manufacturing facilities, experienced nutrition experts, and dedicated operations team. With the addition in 2018 of our new organic, conventional, and non-GMO manufacturing facility in Westby, WI, we are seeking a motivated individual to help our members succeed with sound nutrition and farm management services. Through our strong partnership with Purina Animal Nutrition and many other quality suppliers, we offer the industries best portfolio of complete feeds, supplements, premixes, ingredients and specialty technologies for the livestock and lifestyle animal markets. Species served by Premier Cooperative include both large and small animals, including cattle, swine, poultry, and more.

Job Description and Qualifications (contact Premier for full description):

Organic Livestock Production Specialist with Poultry Focus- Position Purpose:

The Livestock Production Specialist – Organic Poultry position is responsible to sell feed and all related products in a consultative manner to improve organic poultry and other organic livestock producers bottom line performance. The primary focus will be working with producers on their poultry diets (organic, conventional, and non-GMO), optimizing pullet, egg and meat production efficiency and flock health. This is to be done in a manner that will grow the cooperative's market share and profitability, improve the cooperative's efficiency, help achieve the cooperative's mission and goals, and result in outstanding customer service. In addition, the ideal candidate will solicit, market, promote and sell to wholesale accounts in a manner that promotes growth of the organic business. This role requires the candidate to work sufficient hours to complete the job duties assigned.

Required (Basic) Experience-Education:

BS in Ag related field or equivalent experience. Candidate should have a good understanding of poultry husbandry, current management practices, nutritional guidelines and organic standards.

Competencies-Skills (Required):

Successful candidate should be competent to have basic command of nutritional and management recommendations to livestock and poultry owners in the market. There is a requirement of excellent verbal and written communication skills, focus, along with strong organization and time management skills. Success in this position requires cold calling, high internal drive, a natural ability for relationship building, and leadership in a team environment. Computer skills, including in MS Office are necessary for success. Requires the ability to lift and carry up to 50 pounds. Ability to submit weekly reports to Supervisors in a timely manner.

Experience-Education (Preferred):

Preferred candidates will have minimum of 3 years of experience with a Poultry emphasis, proven track record of growing and maintaining a customer base of poultry flocks. Experience as a flock manager, or related position is favored.

Competencies-Skills (Preferred):

Experience with poultry diets and nutrition, posting of birds and 3 or more years of experience in industry. Willingness and desire to learn new techniques and influence their use to help producers be successful.

Travel:

Limited overnight travel in addition to daily travel.

For questions and a complete job description contact Shayla at 608-437-5536 or 888-723-7555.